



H12017 results

Core city assets drive positive results Vastned



Highlights H1 2017

Strategy update: Focus on growth in five selected cities in Europe

Occupancy rate of core city assets up to 99.5%

Share buy-back of € 30.1 million

Vastned completes two acquisitions in Le Marais for a total of € 19.8 million Good performance core city assets determine overall positive results

Divestment Turkish portfolio Guidance for direct result 2017 of € 2.10 - € 2.20 per share confirmed

Expected dividend 2017 € 2.05 per share



Core city assets drive positive key parameters

- Share of core city assets is growing, resulting in positive key parameters of the total portfolio
- Core city assets virtually fully let
- Core city assets grew by 4.8% in value resulting in 3.1% value growth of the total portfolio



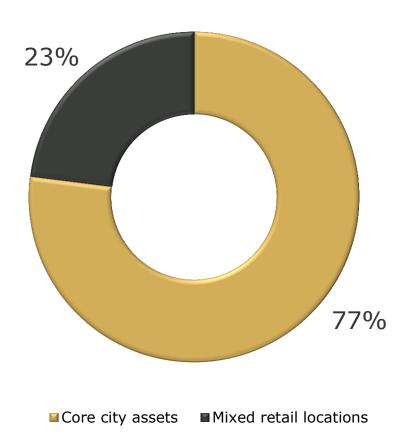
	Core city assets	Mixed retail locations	Total
in %			
Occupancy rate	99.5	95.3	97.3
Like-for-like gross rental growth	3.8	(3.2)	1.1
Value movement*	4.8	(1.9)	3.1
Share of the portfolio (in %)	77	23	100
Value of the portfolio (in € million)	1,219	360	1,579

^{*} Excluding acquisitions and divestments

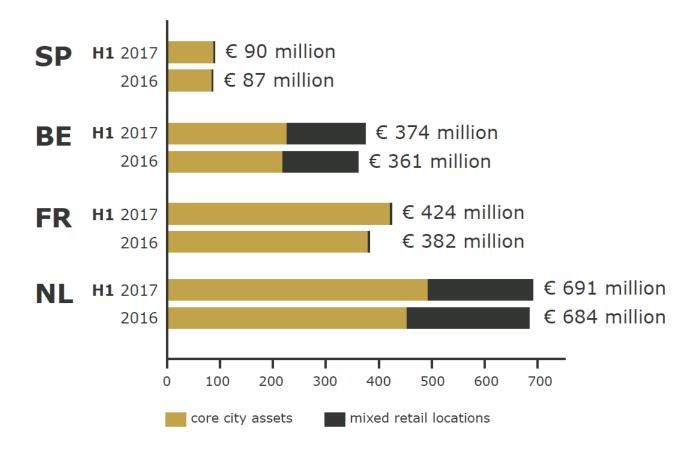


Core city assets grew to 77% of the portfolio

Total portfolio at 30 June 2017: € 1,579 million



Spread per country at 30 June 2017





European retail market developments

European economy shows positive signs

 Increased consumer confidence and spending not necessarily means increased spending in all stores

 Food and beverage is increasingly determining the popularity of big European cities

 Retailers need to continue to anticipating and adapting to the new retail reality





Occupancy rates remain steadily high in all our markets

- Occupancy rate of core city assets increased to 99.5% at 30 June 2017 (year-end 2016: 99.0%)
- Overall occupancy rate remains high at 97.3% (year-end 2016: 97.1%)



	Core	city assets	Mixed retail locations		Total	
	H1 2017	Year-end 2016	H1 2017	Year-end 2016	H1 2017	Year-end 2016
Netherlands	99.7	99.1	92.0	92.3	96.0	95.8
France	99.3	98.6	83.0	88.3	98.3	97.9
Belgium	99.4	99.2	97.5	97.6	98.5	98.5
Spain	100.0	100.0	100.0	100.0	100.0	100.0
Total	99.5	99.0	93.5	93.9	97.3	97.1



Leasing activity

- Vastned concluded 14 leases for core city assets in H1 2017 that resulted in a 10% rent increase and kept occupancy rate at virtually 100%
- Nespresso introduces its newest concept store at Vastned's recently acquired rue des Francs Bourgeois 29 in Paris
- Despite clear polarisation Vastned signed 37 leases for mixed retail locations for € 2.6 million



Total	4.7	5.8	51	(75)	(1.6)		
Mixed retail locations	2.6	3.2	37	(268)	(9.4)		
Cory city assets	2.1	2.6	14	193	10.1		
	€ million	As % of TGOI	#	€ '000	%		
H1 2017	Leasing	Leasing activity		Leasing activity Concluded		Rental c	hange



Vastned expands cluster in Le Marais, Paris

- Vastned acquired two additional assets in Le Marais, Paris
- Cluster in Le Marais grows to 6 assets in 2 years' time
- Vastned attracts Nespresso as new tenant for rue des Francs
 Bourgeois 29
- Realised value increase since first acquisition: 30%
- Realised rent increases since first acquisition: 19%

Rue des Rosiers 19				
Acquisition price	€ 4.0 million			
GLA	76 sqm			
Tenant	Scalpers			

Rue des Francs Bourgeois 29				
Acquisition price	€ 15.9 million			
GLA	228 sqm			
Tenant	Nespresso			







Financial results H12017





Direct result: € 1.07 per share

Indirect result: € 2.34 per share

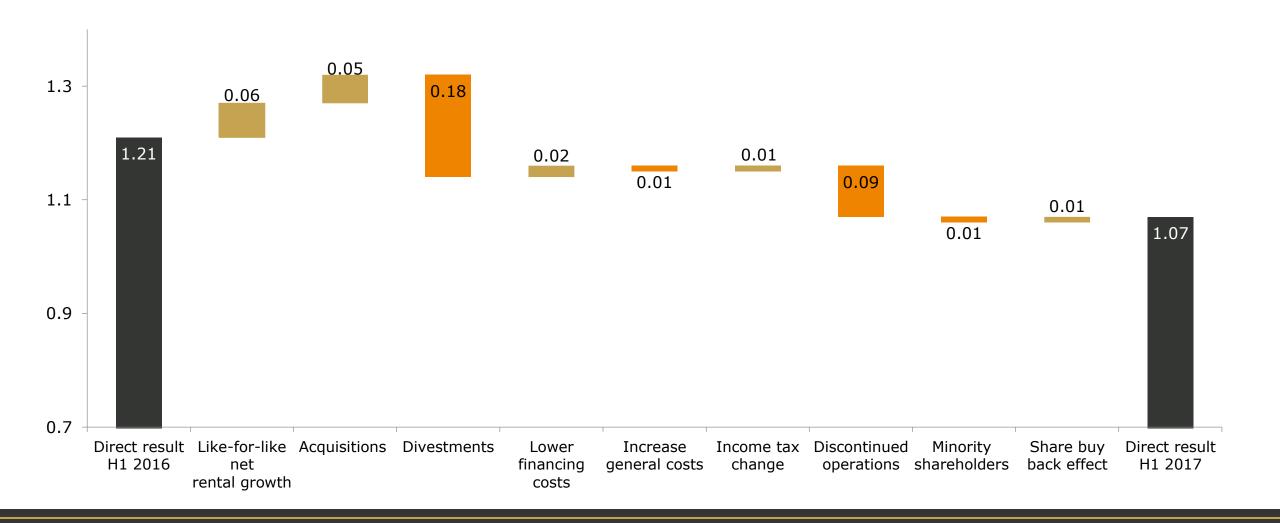
Loan-to-value: 40.2%

	H1 2017/ at 30 June 2017	FY 2016/ At year-end 2016	H1 2016/ at 30 June 2016
Direct result per share	€ 1.07	€ 2.42	€ 1.21
Indirect result per share	€ 2.34	€ (1.03)	€ (0.55)
Value movements*	3.1%	(0.3)%	(0.3)%
Like-for-like gross rental income	1.1%	(0.5)%	(0.1)%
Average interest rate (spot)	2.8%	2.7%	2.6%
LTV	40.2%	41.8%	42.9%
NAV	€ 45.04	€ 42.26	€ 42.14
EPRA NNNNAV	€ 44.39	€ 41.68	€ 41.62

^{*} Excluding acquisitions and divestments

Strategic steps drive the direct result







Like-for-like rental growth positive mainly due to

core city assets results

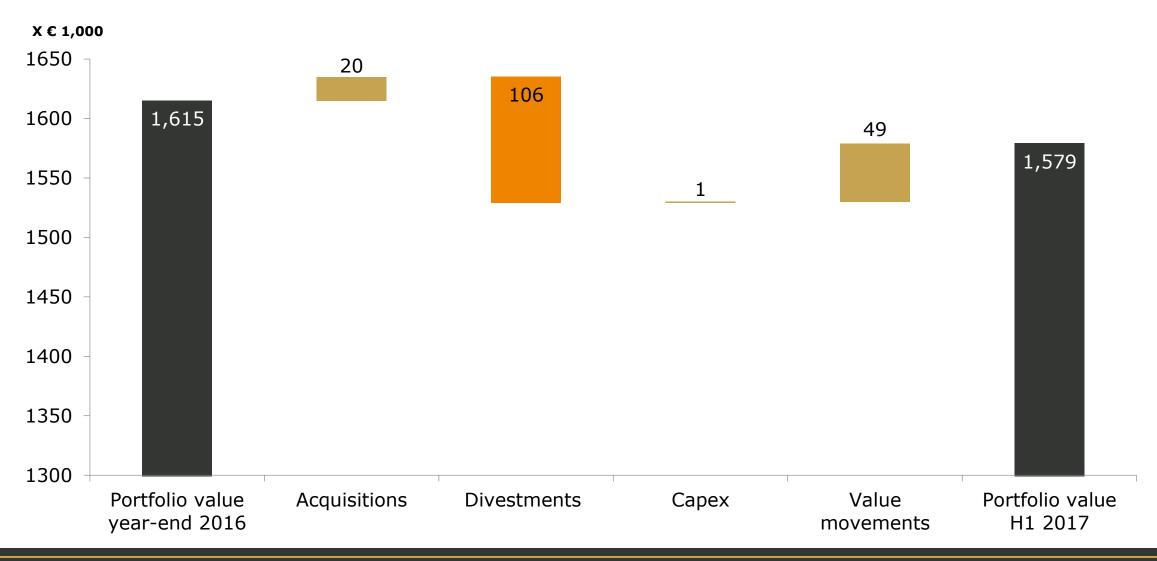
 Core city assets realise 3.8% like-for-like gross rental income growth with biggest increases in Belgium and France

 Due to the rotation towards a higher quality portfolio the results of core city assets weight heavier on the total

	Core city assets		Mixed retail locations			Total
	€ million	%	€ million	%	€ million	%
Netherlands	0.1	1.1	(0.5)	(5.9)	(0.4)	(0.8)
France	0.4	4.9	(0.1)	(18.4)	0.2	3.0
Belgium	0.4	8.1	0.2	4.2	0.6	6.2
Spain	0.04	3.8	0.001	1.6	0.04	3.6
Total	0.9	3.8	(0.5)	(3.2)	0.4	1.1



Quality rotation drives portfolio development





Value increase of core city assets of 4.8% drive overall value increase of 3.1%

- Highest value increases for core city assets in the Netherlands and France of € 25.0 million and € 21.2 million respectively
- Polarisation between locations also visible in valuations

Value movements	Core city	/ assets	Mixed retail	locations		Total
	€ million	%	€ million	%	€ million	%
Netherlands	25.0	5.4	(12.7)	(5.9)	12.3	1.8
France	21.2	5.6	(1.4)	(26.2)	19.8	5.2
Belgium	6.3	2.9	7.1	4.9	13.4	3.7
Spain	2.0	2.3	0.0	0.0	2.0	2.3
Total	54.5	4.8	7.0	(1.9)	47.4	3.1

^{*} Excluding acquisitions and divestments



Solid financial position

Loan-to-value: 40.2%

Average interest rate: 2.8%

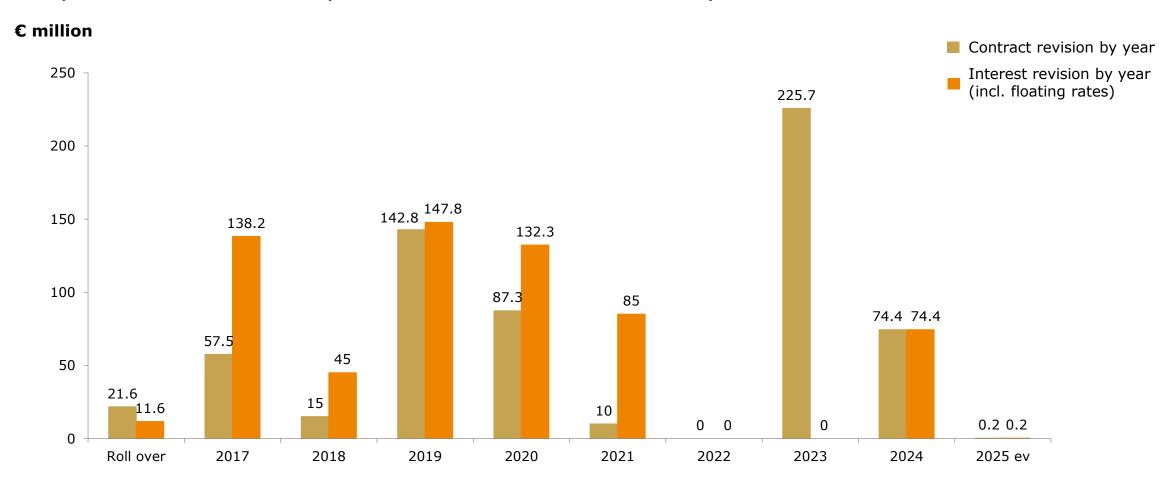
Non-bank financing: 48.5%

	At 30 June 2017	Year-end 2016
Total used credit facilities	€ 634 million	€ 674 million
Unused credit facility	€ 202 million	€ 162 million
Loan-to-value	40.2%	41.8%
Average interest rate (spot)	2.8%	2.7%
Average duration	4.4 yr	4.4 yr
Interest coverage ratio	3.8	4.0
Share of non-bank financing	48.5%	45.6%
Share of fixed interest rate loans	83.9%	78.9%



Loan expiries

Syndicated credit facility was extended with one more year to 2023



Vastned buys back own shares for an amount of € 30.1 million

Highlights

- Buy back programme through a so-called Dutch auction
 - Price range of € 33.69 and € 35.19 per share
- 849,846 shares were bought back at € 35.19 per share

Repurchased shares will be kept as treasury shares

- Total amount of outstanding shares reduced from 19,036,646 to 18,186,800









After balance sheet events and outlook



After balance sheet date events and outlook

- Vastned acquired three adjacent core city assets at Steenhouwersvest 44-48 in Antwerp for about € 6 million
- Especially strong retailers with shops in well-known and upcoming high streets benefit from the improved sentiment in Europe
- Retailers need to remain innovative in order to continue to be appealing to consumers
- High demand and limited supply of high quality retail assets will result in further yield compression
- Expected direct result 2017 confirmed between € 2.10 € 2.20 per share
- Expected dividend 2017 € 2.05 per share (interim-dividend € 0.64 per share)





Q&A



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